Yukadow

COMPANY PROFILE · FOR BRANDS

Your excess stock, cleared *on your terms.*

We buy excess, end-of-season and cancelled-order stock directly from fashion, footwear and sportswear brands, and resell it only where you allow it.

In writing

Countries and channels agreed before we buy

72 hours

From your stock file to a firm offer

Before pick-up

Full payment, no consignment

OUR PROMISE

Your stock, *your rules.*

The first question a brand asks us is where its stock will end up. Everything we do starts from that question.

01

Countries and channels, agreed in writing

Before we buy, you tell us where the goods may be sold and through which channels. It goes into the agreement. If a market is off limits, it stays off limits.

02

Never listed publicly

Your goods are offered privately to established off-price retailers and flash-sale platforms in the approved markets. Your brand stays out of public listings and price wars.

03

One buyer for the whole lot

We take the full lot or the selection you choose. One counterpart, one agreement, one payment: no need to split your stock between ten buyers.

WHAT WE BUY

From premium fashion *to global sports brands.*

We work with brands, their regional subsidiaries and licensees. Full lots or a selection, wherever the stock sits today.

CATEGORIES

Apparel · Footwear · Sportswear · Accessories · Bags · Denim · Underwear · Kidswear

Excess and overstock	Current-season surplus
End-of-season and past seasons	Including older collections
Cancelled orders	Goods left after an order falls through
Pre-orders	Upcoming seasons, before they land
Full lots or a selection	Your choice, on every lot
Stock in any region	Europe, Asia, the Middle East and beyond

HOW A DEAL WORKS

Four steps, *no surprises.*

1

Talk to us

Book a short intro call, or send your stock file straight away. Styles, quantities and wholesale prices are enough.

DAY 0

2

Receive a firm offer

A clear price for the full lot or for your selection. No vague ranges, no renegotiation later.

WITHIN 72 HOURS

3

Agree the rules

Price, approved countries and channels, timing and paperwork are set out in one written agreement.

SIGNED

4

Paid, then collected

We pay in full before pick-up, then handle collection, export and documents with our logistics partners.

BEFORE PICK-UP

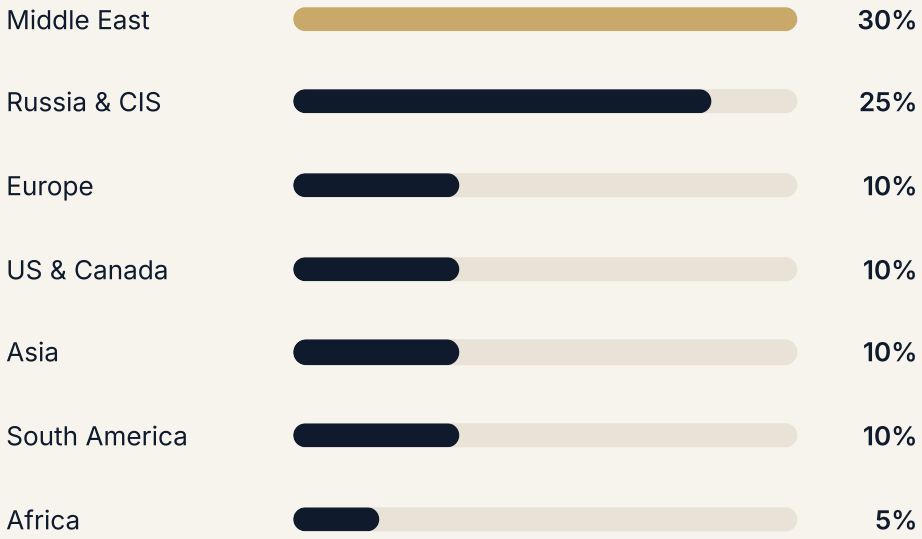
No consignment. Your money does not depend on our sell-through.

No disruption. Your regular channels and partners stay untouched.

WHERE THE STOCK GOES

A worldwide network, *used selectively.*

Each lot is only offered in the markets you approve. This is how our sales are spread today.



WHO BUYS



Offline retailers, 70%. Half are chains with 20+ stores, the rest independent stores and smaller groups.

Online retailers, 25%. Flash-sale and off-price platforms, large and small.

Private clubs, 5%. Closed sales to members only.

LOGISTICS HUBS

Europe	Asia	Middle East	Americas
Switzerland, Italy, France	Hong Kong	Dubai	New Jersey

WHO WE ARE

A buying company built on *25 years* of off-price trading, with one person in charge of your deal from the first file to the last truck.

BUYER

Yukadow & Co LLC

UAE-based company that buys brand stock outright and manages each deal end to end: offer, agreement, payment, logistics and paperwork.

PARTNER

ASM Commercial Broker LLC

Dubai trading house, founded in 2021, carrying 25+ years of off-price expertise built in Europe. We work hand in hand on larger lots.

YOUR CONTACT

Raphaël Savigny, Founder

Your single point of contact. Fast answers, decisions taken in days, and the same person from the first call to the final pick-up.

Discretion

Your name and your prices stay between us.

Reliability

What is agreed in writing is what happens.

Speed

Offers in days, stock gone before your books close.

TRACK RECORD

Trusted by brands *that care where their stock goes.*

25
Years of experience

500
Transactions worldwide

15
International partners

15
Countries of activity

BRANDS WE HAVE WORKED WITH

Aldo	American Eagle	Asics	Balmain	Bestseller	Bottega Veneta
Brooks Brothers	Calvin Klein	Comme des Garçons	Crocs	Desigual	Dickies
Ferragamo	Geox	Hoka	Jacquemus	Kate Spade	Lacoste
Lee	Mango	Michael Kors	Mizuno	Off-White	Playmobil
Puma	PVH	Ralph Lauren	Red Bull	Replay	Snow Peak
Steve Madden	Tommy Hilfiger	UGG	Under Armour	Valentino	Wrangler

NEXT STEP

Let's talk *first.*

Book a 30-minute intro call on Google Meet, or send your stock file straight away for a firm offer within 72 hours.

INTRO CALL	yukadow.com/call
CONTACT	Raphaël Savigny, Founder
EMAIL	raphael@yukadow.com
WHATSAPP	+33 7 86 60 39 82
LINKEDIN	linkedin.com/company/yukadow

YOUR STOCK FILE: WHAT TO INCLUDE

- Styles or SKUs, with quantities
- Wholesale or retail prices
- Where the stock is located
- Countries or channels to exclude, if any
- Pictures, if available